



**Annual Seminar
Research Round Table
International Insurance Society, Inc.
Vienna, Austria
July 8 - 11, 2001**

The theme of the Seminar is: ***The Insurance Revolution New Frontiers in the Convergence of Financial Services.***

The sub-themes are:

The Many Faces of E-Business in Financial Services

- Marrying “E” With Other Distribution Channels
- The “E” Distinction in Service, Claims and Administration

Building a Winning Team

- Blending Financial Services’ Cultures
- Recruiting and Retaining the Best Talent in a Converging Financial Services Market

Satisfying Shareholders and Customers

- Meeting Shareholder and Customer Needs – Are they in Conflict?
- Attracting and Utilizing Capital Efficiently

Special Session:

- Plenary: Breaking Down Regulatory and Market Barriers
 - China
 - India
 - United States
 - Europe - Role of the European Economic Union

Name _____

Position _____

Affiliation _____

Address _____

City _____

State _____

Zip/Postal Code _____

Office Phone (Country Code) _____

Fax _____

Home Phone _____

E-mail address _____

Title of Proposed Paper:

Co-author, if any:

Name _____

Position _____

Affiliation _____

Address _____

City _____

State _____

Zip/Postal Code _____

Office Phone (Country Code) _____

Fax _____

Home Phone _____

E-mail address _____

Please send a two-page proposal of your paper along with the information above.

Remember that your proposal/paper if accepted will be presented to a diverse audience of business executives as well as academicians.

Deadline: January 2, 2001

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